

# BUILDING YOUR FINANCIAL HOUSE ONE BRICK AT A TIME



## WHAT WE DO

We specialize in providing goal-oriented solutions to individuals, institutions, foundations and endowments. We Provide investment management, financial planning, and asset protection services tailored to our client's specific needs.



## INDEPENDENCE

As an independent firm, we are not influenced proprietary products sales or corporate ties. But through our affiliate, Cetera Advisors LLC, we have broad access to research, operations and back office support.



## FROM YOUR PERSPECTIVE.

We review all financial matters from our client's perspective. This level of empathic understanding is critical to our ability to provide clients appropriate solutions. We prepare and implement customized plans which will often integrate financial planning, investment management, estate planning, and asset protection strategies.



## OUR VISION

Our goal is to provide our clients financial confidence.

## ESTATE PLANNING

- Proper documentation
- Help avoid probate
- Work with your lawyer

## ASSET PROTECTION STRATEGIES

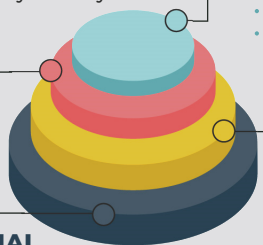
- Evaluating Exposure
- Insurance Needs Analysis
- Tactical Planning

## INVESTMENT MANAGEMENT

- Strategic Asset Allocation
- Disciplined Portfolio Rebalancing
- Retirement Income Strategies
- Comprehensive & Goal Oriented

## FINANCIAL PLANNING

- Cash Flow Analysis
- Transition Planning
- Life plan



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## MEET DAVID PERROTTO OF PERROTTO WEALTH

With over decade in the financial industry and over five years with my own private practice, my strengths are Portfolio Advising, Retirement Coaching, legacy planning, and Tax Bracket Management.

Once I take a client on, I become a friend, mentor, and partner. As my client's goals, and situation's change, I am there every step of the way, helping them build their financial house, one brick at a time.

My vision is to prepare clients for retirement, build their financial foundation, and help them think long term: How to continue to build wealth with interest and dividend paying vehicles that generate income, to capitalize on all areas of protection, such as Life/Disability insurance, while stretching their dollars as far as we can through advanced tax bracket management strategies. What is most important to me is making sure client's feel they have a well-planned future.



### DISCOVERY

Before we get to crunching numbers, we'll talk about the things that are most important to you - family, community, hobbies & pastimes. We'll ask a lot of questions about what you're really thinking, feeling, worried about; your experiences with money; and what you accomplished so far. Together we'll figure out where you are now.



### PLANNING

Based on what we discussed in the discovery phase, we will assess your personal situation, gauge where you are now relative to your life goals and priorities, and consider what gaps exist. We will weigh the financial implications of each goal we discuss and construct a framework for a plan that supports them.



### SOLUTIONS

A benefit to holistic planning is that it provides a comprehensive view of all areas of your financial life. During this phase, we will recommend specific solutions to help match each of your goals. This is where we implement your customized plan.



### MONITORING

Just when you make plans, life happens and events large or small can change everything. The monitoring stage incorporates tracking systems to keep your plan on target. We'll help you plan for the unexpected, anticipate change, and adjust your plans over time, as necessary.

## YOU WOULDN'T TRUST JUST ANYONE WITH YOUR PHYSICAL HEALTH. WHY TRUST ANYONE WITH YOUR FINANCIAL HEALTH?

### LIFE MILESTONES

We tailor your plan based on where you are in your life

#### GETTING MARRIED

- Purchase first home
- Purchase disability insurance
- Diversify your portfolio

#### NEW CHILD

- Develop a college savings plan
- Purchase life insurance
- Establish basic estate plan

#### PLAN FOR RETIREMENT COLLEGE

- Develop a retirement plan
- Finance College education
- diversity your portfolio

#### EALY RETIREMENT

- Update estate planning if need
- Establish retirement plan distribution strategy
- Explore Charitable giving options

#### CHANGING JOBS/DIVORCE

- Consolidate retirement assets
- Refinance/new mortgage
- Update will/trust/POA

#### RETIRING PARENTS PARENT CARE

- Explore assisted living options
- Create a comprehensive estate plan
- Disperse retirement income

#### LEGACY PLANNING

- Move all assets to beneficiaries
- Purchase second home
- Diversify your portfolio

#### LATE RETIREMENT

- Update will/estate plan
- Start taking IRA RMD's at 70
- Manage medical expenses
- Make assisted living arrangement